

JEFFREY ENRIGHT, MAI - QUALIFICATIONS

EXPERIENCE

Owner: ENRIGHT & COMPANY, INC. - San Mateo, California; Established 2000.

ENRIGHT & COMPANY is a real estate appraisal and consultation services firm active throughout the San Francisco Bay Area. Its services include narrative, form, and oral appraisal reporting; appraisal review; expert witness testimony and litigation support; land use and development consultation; owner representation in property tax appeal cases; and both landlord and tenant representation in matters of property value and rent arbitration.

Property types appraised by Mr. Enright include office, research and development (R&D), industrial, retail, residential (single and multifamily), mixed-use, vacant land, and special purpose facilities. The latter include churches, animal hospitals, golf course sites, open space, wetlands, and public use installations such as police station, courthouse, and school projects. Properties have been appraised throughout the Northern California counties of Alameda, Contra Costa, Marin, Mendocino, Monterey, Sacramento, San Francisco, San Mateo, Santa Clara, Sonoma, and Santa Cruz; as well as within the Southern California counties of Riverside and San Diego; and the States of Nevada and Wisconsin.

Mr. Enright has been qualified as an expert in San Mateo County Superior Court, as well as in testimony granted to Judicial Arbitration and Mediation Service, Inc. (JAMS), for purposes of alternative dispute resolutions.

Partner: Carneghi-Bautovich & Partners (now Carneghi-Blum & Partners) - San Jose, California; 1994-2000.

Project Manager: Carneghi-Bautovich & Partners (now Carneghi-Blum & Partners) - San Jose, California; 1988-1994.

Appraiser: Hilliard Lipman & Associates (now Lipman, Stevens & Carpenter) - San Diego, California; 1987-1988.

RELATED ACTIVITIES

Vice President: Appraisal Institute - Northern California Chapter; 2009.

Treasurer: Appraisal Institute - Northern California Chapter; 2008.

Director: Appraisal Institute - Northern California Chapter; 2002-2009.

Chairperson: "Arbitration: What You Can't Learn From Books" - Appraisal Institute workshop; September 2005.

Delegate: Appraisal Institute - Leadership Development & Advisory Council; 2005 & 2006.

Regional Representative: Appraisal Institute - Region I; 2002-2003, 2006-2009.

Chairperson: Appraisal Institute Education Committee (Courses) - Northern California Chapter; 2000-2003.

Speaker: "Training the Trainee" - Appraisal Institute workshop; March 2003.

Committee Member: Appraisal Institute General Experience Review Committee; 1999-2000.

Author: "R&D Campus Development Goes Vertical" - SFBA Focus (a publication of the Appraisal Institute's San Francisco Bay Area Chapter); May 1997.

Speaker: "Demonstration Appraisal Report Writing" - Appraisal Institute workshop; September 1996.

Chairperson: Appraisal Institute Seminar - Assessment and Mello-Roos Bonds; April 1993, July 1995.

Author: "The Impact of Defense Cuts on the South Bay Economy" - News Eleven (a publication of the American Institute of Real Estate Appraiser's San Francisco Bay Area Chapter); April 1990.

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EDUCATION

Bachelor of Arts, with distinction: University of California at San Diego; La Jolla, California.

RECENT CONTINUING EDUCATION

- “Another Look at Data and Analysis of Housing Markets” - Appraisal Institute, November 2008
- 2008 Annual Fall Conference - Appraisal Institute, November 2008
- “The Perfect Storm: The Economy in Crisis” - Appraisal Institute, October 2008
- “Commercial Data: Brokerage Surveys, Listings & Data Sharing - Appraisal Institute, September 2008
- “Professionalism, Fraud, and Appraiser Rights” - Appraisal Institute, May 2008
- 2008 Spring Litigation Conference - Appraisal Institute, May 2008
- 2008 Annual Spring Conference - Appraisal Institute, April 2008
- “Refreshing Assumptions for Building a DCF Model” - Appraisal Institute, March 2008
- “Supporting Opinions in Declining Markets” - Appraisal Institute, January 2008
- 2007 Annual Fall Conference - Appraisal Institute, November 2007
- National Uniform Standards of Professional Appraisal Practice (7-hour) - Appraisal Institute, July 2007
- “Understanding Training: Know About Training the Trainee” - Appraisal Institute, May 2007
- “Commercial Forms and Formats: What Some Reviewers are Looking For” - Appraisal Institute, March 2007
- “Real Estate Appraisal: Past, Present & Future” - Appraisal Institute, January 2007
- “Feasibility, Market Value, Investment Timing: Option Value” - Appraisal Institute, December 2006
- “Assembling the Puzzle: Changing Economic and Market Conditions” - Appraisal Institute, November 2006
- 2006 Annual Fall Conference - Appraisal Institute, October 2006
- “Current Construction Costs in the Bay Area” - Appraisal Institute, May 2006
- “California Eminent Domain Appraisal Practice” - Appraisal Institute, April 2006
- “Understanding Property Taxes: What Appraisers Need to Know” - Appraisal Institute, April 2006
- 28th Annual Real Estate and Economics Symposium - University of California, Berkeley
Fisher Center for Real Estate & Urban Economics, November 2005
- 2005 Annual Fall Conference - Appraisal Institute, October 2005
- “Arbitration - What You Can’t Learn from Books” - Appraisal Institute, September 2005
- National Uniform Standards of Professional Appraisal Practice (7-hour) - Appraisal Institute, May 2005
- “Market Analysis & Using the Site to do Business” - Appraisal Institute, March 2005
- “Beat the Clock and Make More Money” - Appraisal Institute, September 2004
- “Appraisers and Brokers: Understanding Each Others Needs” - Appraisal Institute, May 2004
- Business Practices and Ethics - Appraisal Institute, May 2004
- “The Financing of Affordable Housing” - Appraisal Institute, March 2004
- Litigation Appraising: Specialized Topics and Applications - Appraisal Institute, March 2004
- “State of The Profession” - Appraisal Institute, September 2003
- “Training the Trainee” - Appraisal Institute, March 2003
- The Appraiser as an Expert Witness: Preparation & Testimony - Appraisal Institute, March 2003
- “Partial Undivided Interest Valuation” - Appraisal Institute, May 2002
- “PDF & The Appraisal Office: Save Time and Money” - Appraisal Institute, May 2002
- 2001 Annual Fall Conference - Appraisal Institute, November 2001
- Standards of Professional Appraisal Practice - Appraisal Institute, June 2001
- 2000 Annual Fall Conference - Appraisal Institute, October 2000

PROFESSIONAL AFFILIATIONS

- Member of the Appraisal Institute - MAI Designated (No. 10533)
- Member of the Urban Land Institute
- Member of the International Right of Way Association
- Certified General Real Estate Appraiser: State of California (No. AG015649)

REPRESENTATIVE CLIENT LIST

Law & Accounting Firms

Aaron, Riechert, Carpol & Riffle
Bowles & Verna
California Trust & Estate Counselors
Carr, McClellan, Ingersoll, Thompson & Horn
Farbstein & Blackman
Fox, Shjeflo, Wohl, Newkold & Hartley
Goth & Silvestri
Greene, Chauvel, Descalso & Tully
Hanson, Bridgett, Marcus, Vlahos & Rudy
Jacobson, Thierolf & Dickey
Kass & Kass
Kay & Merkle
Law Offices of Ms. Julia Baigent
Law Offices of Mr. Jeffrey Cost
Law Offices of Mr. James Draeger
Law Offices of Ms. Lisa Dugoni
Law Offices of Mr. Hollis Elliott
Law Offices of Mr. Andrew Fagan
Law Offices of Mr. John Gregory
Law Offices of Mr. Wade Hover
Law Offices of Mr. Dek Ketchum
Law Offices of Mr. Gregory Menzel
Law Offices of Mr. Paul Vorsatz
Lippenberger, Thompson, Welch, Soroko & Gilbert
McGladrey & Pullen
Miller & Pachkowski
Miller Starr Regalia
Pillsbury Winthrop
Quinn Emanuel Urquhart Oliver & Hedges
Realty Law
Roisman Henel
Stroock & Stroock & Lavan
Thelen Reid & Priest

Developers & Investors

A.F. Evans Company
Ansok Builders
Big Wave
Borel Estate Company
Clarum Homes
Concar Enterprises
Cornell Capital Partners
Crane Street Developers
Double Eagle Properties
Encina Properties
Forest Professional Building Associates
Karp Companies
Keenan/Bariteau Partners
L.C. Smith Properties
Meffert Investment
Menlo Equities
The Nicholson Company
Northwestern Investment Management
Peninsula Builders
Remora Property Development
Sares-Regis Group
Soong Holdings
Stanford Partners
Tarlton Properties
Titan Endeavors
Trammell Crow Company

Companies

ABS-CBN International
Agilent Technologies
Alza
American Executive Centers
American Metal & Iron
Applied Micro Circuits
The Berube Company
Boston Consulting Group
Calpine
Cardiovascular Med. & Coronary Interventions
Chicago Title Company
Corporate Service Consortium
Cushman & Wakefield
Darden Restaurants
Draeger's Markets
Ducky's Car Wash
Fidelity National Title Insurance
Genencor International
Gerson Lehrman Group
Golden State Brewing
IXYS
Johnson & Johnson
LifeScan
Loral Landscaping
McCown De Leeuw & Company
Menlo Medical Clinic
Mid-Peninsula Plastic Surgery Center
New United Motor Manufacturing
NorCal Waste Systems
Novellus Systems
Paceman A.G.
Schering-Plough
Sherman, Clay & Company
Sigona's Farmers Market
State Farm Insurance
Stop N Save
SummerWinds Garden Centers
Sunnyvale Nursery
Tearse Eye Center
Terra Property Analytics
Toyota Motor
Trend Micro
Una Mas Restaurants

Non-Profit Organizations

Aid Association for Lutherans
Biola University
California Teachers Association
Congregational Church of San Mateo
First Presbyterian Church of San Mateo
Hope Evangelical Lutheran Church
King's Way Foursquare Church
Palo Alto Housing Corporation
Palo Alto Medical Foundation
Peninsula Endowment
Peninsula Open Space Trust
San Francisco Church of Christ
Sequoia Healthcare District
Stanford University
University of Oregon Foundation
YMCA of San Francisco

Government Entities

City of East Palo Alto
City of Pleasanton
City of Redwood City
City of San Bruno
City of San Jose
City of San Mateo
County of San Mateo
Santa Clara Valley Transportation Authority

Financial Institutions & Mortgage Brokers

Arbor Commercial Mortgage
Bank of America
Bank of Los Altos
Bank of the West
BankOne
Barclays Capital
Barry S. Slatt Mortgage Company
Bay Area Bank
Bay View Bank
Borel Private Bank & Trust Company
Branch Bank & Trust
Bridge Bank
Builder's Capital
California Bank & Trust
California National Bank
California Savings Bank
CityMutual Financial
Comerica Bank
Community West Bank
County Bank
Cupertino National Bank
First Republic Bank
FleetBoston Financial
Fremont Investment & Loan
GE Capital
George Elkins Mortgage Banking Company
Golden State Bank
Greater Bay Bancorp
Hawthorne Savings
Heritage Bank of Commerce
Hilltop Financial Mortgage
Interwest Mortgage
KeyBank
Local Oklahoma Bank
Luther Burbank Savings
Marcus & Millichap Capital Corporation
Mid-Peninsula Bank
National Cooperative Bank
New York Life Investment Management
Northern Trust Bank
Pontes Financial Group
St. Cloud Mortgage
StanCorp Mortgage Investors
Stanford Federal Credit Union
Strategic Lending
Union Bank of California
Union Central Life Insurance Company
UBS Global Asset Management
U.S. Bank
Washington Mutual Bank
Wells Fargo Bank